



ALAN KELLS SCHOOLS OF REAL ESTATE
119 GAMMA DRIVE
PITTSBURGH, PA 15238
Fax # 412-967-0975

Registration Form

Cost \$25.00/Course

Location: Greater Erie Board of Realtors
2166 West 8th Street
Erie, PA 16505

(Please place a dark check mark by the course date you want to attend)

Getting to Wow-Service Excellence (2 Hr)

April 9, 2008 - 1:00 PM - 3:00 PM
May 22, 2008 - 9:00 AM - 11:00 AM

Working With Noncommittal Buyer (2 Hr)

April 16, 2008 - 1:00 PM - 3:00 PM
May 14, 2008 - 1:00 PM - 3:00 PM

Home Staging to Sell (2 Hr)

April 17, 2008 - 9:00 AM - 11:00 AM
May 29, 2008 - 9:00 AM - 11:00 AM

The Art of Negotiation (2 Hr)

April 30, 2008 - 1:00 PM - 3:00 PM
May 28, 2008 - 1:00 PM - 3:00 PM

The Sellers Roadmap for the Listing Process (2 Hr)

April 16, 2008 - 9:00 AM - 11:00 AM
May 14, 2008 - 9:00 AM - 11:00 AM

Handling Misconceptions About Online Consumers (2 Hr)

April 30, 2008 - 9:00 AM - 11:00 AM
May 28, 2008 - 9:00 AM - 11:00 AM

Psychographics- Understanding Buyer Motivation (2 Hr)

May 15, 2008 - 9:00 AM - 11:00 AM

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(Please print or type)

Name: _____

Last

First

MI

Home Address: _____

Street

City,

State

Zip Code

Telephone # _____ **R E License #** _____

Check M/C _____ **Visa** _____ **Exp. Date:** _____

Please circle one

Account Number

Checks are payable to: Alan Kells Schools of Real Estate, 119 Gamma Drive, Pittsburgh, PA 15238