



**ALAN KELLS SCHOOLS OF REAL ESTATE
119 GAMMA DRIVE
PITTSBURGH, PA 15238**

**Location: 4321 Northern Pike
Monroeville, PA 15146**

**2008 – 2010 – 2 Hours - Continuing Education Courses
Tuition Fee - \$25.00/Course**

THE ART OF NEGOTIATION

April 6, 2010 10:00am – 12:00pm
May 4, 2010 1:00pm – 3:00pm

HOME STAGING TO SELL

March 16, 2010 1:00pm – 3:00pm
April 20, 2010 1:00pm – 3:00pm

**THE SELLERS ROADMAP FOR
THE LISTING PROCESS**

March 23, 2010 1:00pm – 3:00pm
May 4, 2010 10:00am – 12:00pm
May 18, 2010 1:00pm – 3:00pm

UNDERSTANDING PSYCHOGRAPHICS

May 18, 2010 10:00am – 12:00pm

Tuition Fee: \$70.00/ 7 Hour Course

GENERAL MODULE

2008 – 2010 - 7 Hour Required CE
New Agent Continuing Education Class

9:00AM – 5:00PM
January 26, 2010
February 23, 2010
March 18, 2010
April 1, 2010
April 29, 2010
May 13, 2010

RESIDENTIAL MODULE

2008 – 2010 - 7 Hour Elective CE
New Agent Continuing Education Class

9:00AM – 5:00PM
February 4, 2010
February 25, 2010
March 25, 2010
April 8, 2010
May 6, 2010
May 20, 2010

Please select or circle one date from the course/s you want to attend

Name: _____
Last First MI

Home Address: _____
*(Required if paying by Credit Card) Street City State Zip Code

R E License # _____ **Office:** _____ **Telephone No:** _____

Check **M/C** **Visa** _____ **Exp. Date:** _____
Please circle one Account Number

Checks are payable to: Alan Kells Schools of Real Estate
119 Gamma Drive
Pittsburgh, PA 15238