

**ALAN KELLS SCHOOLS OF REAL ESTATE
119 GAMMA DRIVE
PITTSBURGH, PA 15238**

**Location: Wexford Training Room
2000 Corporate Drive
Wexford, PA 15090**

**Tuition Fee - \$25.00 / 2 Hour Course
\$70.00 / 7 Hour Course**

Please write the date and time you have selected for the course/s

- The Art of Negotiation (2 Hours) _____
- Fireplaces: A Hot Home Feature (2 Hours) _____
- The Forgotten Consumer (2 Hours) _____
- Getting to Wow: Service Excellence (2 Hours) _____
- New On the Green Scene (2 Hours) _____
- Buyers Questions for Home Inspectors (2 Hours) _____
- Interviewing Consumers for Results (2 Hours) _____
- Home Staging to Sell (2 Hours) _____
- Servicing People's Differences (2 Hours) _____
- Keeping It Simple for the Client (2 Hours) _____
- Handling Misconceptions (2 Hours) _____
- Psychographics Understanding (2 Hours) _____
- The Sellers Roadmap for the Listing Process (2 Hours) _____
- General Module (7 Hours) _____
- Residential Module (7 Hours) _____

Name: _____
Last First MI

Home Address: _____
*(Required if paying by Credit Card) Street City, State Zip Code

R E License # _____ **Office:** _____ **Telephone No:** _____

Check **M/C** **Visa** _____ **Exp. Date:** _____
Please circle one Account Number

**Checks are payable to: Alan Kells Schools of Real Estate
119 Gamma Drive
Pittsburgh, PA 15238**