ALAN KELLS SCHOOLS OF REAL ESTATE
119 GAMMA DRIVE
PITTSBURGH, PA 15238

2012 - Continuing Education Course Schedule

Location – EBCO Park – 2820 West 21st Street Erie, PA 16506

January 25, 2012

As we Live & Breathe, Dealing with Radon, Asbestos
9:00am – 12:30pm – Fee - $45.00 - 3.5 hours CE

The Eight New Rules of Real Estate
1:30pm – 5:00pm - Fee - $45.00 - 3.5 hours CE

February 1, 2012

Ethics and Real Estate
9:00am – 12:30pm - Fee - $45.00 - 3.5 hours CE

Pricing Strategies for 21st Century
1:30pm – 5:00pm - Fee - $45.00 - 3.5 hours CE

February 15, 2012

Residential Module (Mandatory for New Agents)
9:00am – 5:00pm - Fee - $70.00 – 7 hours CE

February 29, 2012

General Module (Mandatory for New Agents)
9:00am – 5:00pm - Fee - $70.00 – 7 hours CE

March 14, 2012

The Art of Negotiation
10:00am – 12:00pm - Fee - $25.00 - 2 hours CE

Keeping it Simple for the Client
1:00pm – 3::00pm - Fee - $25.00 - 2 hours CE

March 21, 2012

Home Staging to Sell
10:00am – 12:00pm - Fee - $25.00 - 2 hours CE

Servicing People's Differences
1:00pm – 3::00pm - Fee - $25.00 - 2 hours CE

March 28, 2012

Pricing Strategies for 21st Century
9:00am – 12:30pm - Fee - $45.00 - 3.5 hours CE

Ethics and Real Estate
1:30pm – 5:00pm - Fee - $45.00 - 3.5 hours CE

To Register - Please go to **www.gohanna.com** — Agent Tool — Class Registration

Name: _____
Last First MI

Home Address: _____
*(Required if paying by Credit Card)
Street City, State Zip Code

R E License # _____ **Office**: _____ **Telephone No:** _____

Check **M/C** **Visa** _____ **Exp. Date:** _____
Please circle one Account Number

Checks are payable to: **Alan Kells Schools of Real Estate**
119 Gamma Drive
Pittsburgh, PA 15238